

**ROYAL LePAGE**

BURLOAK REAL ESTATE SERVICES  
INDEPENDENTLY OWNED & OPERATED BROKERAGE

BUS: 905-335-3042

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**Paolo Zulian**  
Sales Representative

### “INTERVIEW WITH A REALTOR”

1. Will I deal with you or a team member, through the entire signed agreement?
2. Do you personally provide weekly updates of activity on my home?
3. Will you personally do Open house's during our signed agreement?
4. Will you personally provide me with feedback from Realtors and Consumers?
5. Can I contact you directly with questions I may have?
6. Will you personally show me any homes that I may be interested in?
7. Will you personally be at my side at the offer table?
8. Will you tell me if you are going away during our signed agreement?
9. Do you suggest I interview other realtors?
10. Can I count on you to be personally at my side from the first signature to the final signature?



“Signature<sup>2</sup>Signature  
Service  
Guaranteed”

# Listing Process

- List your home on Burlington, Oakville and Toronto Realtor Boards
  - Submit all required paperwork to Realtor Boards
  - Virtual tour completed and reviewed for errors prior to listing your home
  - Features sheets designed and put into production
  - Showing instructions delivered to our front office staff
  - Agent Open House (Tuesday or Thursday)
  - Install 'For Sale' sign, and attach lock box
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- Should see most activity in weeks one and two
  - Track showings, request feedback from all agents that show your home
  - Deliver Activity Report (Realtor)
  - Deliver weekly report of consumer activity
  - Review MLS listings (changes if needed)
  - After 12-15 showings review feedback (make any changes if needed)
  - Email list of showings and any feedback received from agents
  - Expect OFFER